Van Ausdall offers Gailey expertise and time savings where it matters most.

Gailey Eye Clinic needed a partner who could help them find a co-host solution and complete various software and hardware initiatives that in-house staff couldn't complete. Van Ausdall & Farrar was able to complete the projects while minimizing the direct impact to employees across all locations.

OBJECTIVE

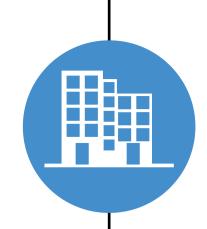Migrate servers offsite to improve speed and functionality.

STRATEGY

Customize plan to minimize impact across all 23 locations.

RESULTS

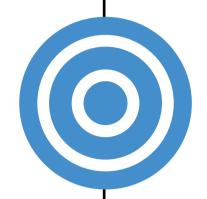Simplified process for client with technical and security experience.

"

"Reflecting on our past experience, I wanted to make sure Gailey Eye Clinic selected a partner that I knew would be competent, mature and easy to work with."

Julie Steinman, IT Infrastructure Manager
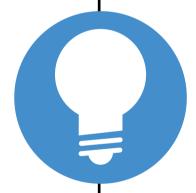Gailey Eye Clinic

THE COMPANY

Gailey Eye Clinic is a 23-location vision care practice serving Central Indiana. The company began in 1941, when Dr. Gailey opened the first clinic in Bloomington, Illinois. Each location is linked via a wide area network that allows for secure voice and data connectivity to the main location in Bloomington, as well as their data center in Carmel, Indiana. When Gailey's IT leadership needed to find another hosting company for their server, they called Van Ausdall & Farrar.

THE OBJECTIVE

Gailey was introduced to Van Ausdall & Farrar in early 2017 by a trusted business partner that knew of Van Ausdall's growing reputation as a first-class Managed Service Provider. Gailey needed a location to host their servers and a business partner that could provide technical leadership to her small IT staff. They also were looking for improved continuity of service and someone that could provide project leadership for the numerous technology initiatives across the organization.

Van Ausdall & Farrar's first objective was to work with Gailey to understand their technology stack and document it meticulously. After they understood Gailey's systems and requirements, Van Ausdall put together a custom plan for onboarding their services and migrating the client's servers.

THE STRATEGY

Van Ausdall met with Gailey's IT infrastructure manager several times to review the project plan before on boarding started. The migration would take time and effort, because Gailey had a large amount of data that needed to be moved from the old data center to the new one.

After Van Ausdall quickly got up-to-speed and Gailey's systems were successfully moved to the new data center, Gailey found that their servers ran better than before. Van Ausdall put monitors and alerts in place to more proactively manage the server environment. Van Ausdall also implemented software that automatically generates a ticket if a problem is reported. In addition, they implemented system-wide patch management and security software for Gailey.

THE RESULTS

Gailey's ability to rely on Van Ausdall meant more time for in-house staff to work on important internal initiatives. This helped Gailey Eye Clinic devote more time to doing what they do best: serving patients.

1) Increased efficiency meant better service for the clients Gailey loves.
2) Constant server monitoring creates more opportunities for successful resolutions within the IT infrastructure.