



Incredible Efficiency. Updated Technology. Excellent Print Management,



When Lee & Associates first met with Van Ausdall & Farrar, they were dealing with multiple vendors and inefficiency at every turn. Now, their customers enjoy a new level of efficiency and Lee & Associates has their printing done under one roof



OBJECTIVE

Increase efficiency and manage all print/copy solutions through a single vendor.



STRATEGY

Utilize Circle Assessment to identify areas to improve and implement new IT and print solutions.



RESULTS

Increased efficiency matched with Managed IT Solutions and Copy/Print Management solutions.



"Customer quote to appear here, still need information."



THE COMPANY

Lee & Associates offices offer a broad array of real estate services tailored to meet the needs of the company's clients in each of the markets it serves. They include commercial real estate brokerage, property management, valuation, asset management and finance.



THE OBJECTIVE

Lee & Associates were struggling to manage several vendors for their print, copy, and IT needs. This directly affected their ability to serve their clients with efficiency and ease.

When Van Ausdall and Farrar met with Lee & Associates, they used the Circle Assessment to determine where improvements could be made. They set out to increase efficiency by changing the current IT and print/copy processes.



THE STRATEGY

Van Ausdall and Farrar utilized their Circle Assessment strategy and determined that Lee & Associates need a technology upgrade, a single vendor for their print/copy needs, and an upgrade of their IT infrastructure.

The first step was to implement a new server for Lee & Associates. Van Ausdall & Farrar refreshed fleet cost savings, increased the company's capabilities to utilize color graphics, and took proactive steps to decrease the delay in customer response times. Van Ausdall & Farrar also provided complete Copy/Print Management Solutions and made improvements to the current print strategy process before revitalizing IT solutions.



THE RESULTS

Lee & Associates now has a streamlined process for copying and printing that allows them to offer their customers with a higher level of service. Now that they are no longer dealing with multiple vendors, Lee & Associates enjoys a high level of efficiency that has had a positive effect company-wide.

Thanks to the new strategies and processes implemented by Van Ausdall & Farrar, Lee & Associates was even able to move facilities without shutting down business for even a day. Van Ausdall & Farrar will continue to assess and reinvigorate company strategies to accommodate the increased growth of the Lee & Associates' client base.

Want to learn more about how Van Ausdall's solutions can innovate your business? Let's talk. **Contact us today at (317) 974-5548**



www.vanausdall.com